

This circle is this month. What do you do?

Sound advice.  
Sound solutions.  
**SmartLaw.**

**615.425.7111.**

Drescher & Sharp, PC

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Imagine this circle represents every legal  
issue your company dealt with last month.



Tennessee law requires that we inform you that this is an advertisement.  
The information found in this brochure is not intended as legal advice, and  
receipt of this brochure does not form an attorney-client relationship

SmartLaw:

**Making intelligent, thoughtful and planned use of legal expertise at the point in time when it will provide the most value.**

## SmartLaw from Drescher & Sharp

### **An ounce of prevention is worth a pound of cure.**

By the time you pick up the phone to call a lawyer, chances are you already have a problem. As you dial the number, you ask yourself, "How much is *this* going to cost me?" You wish you could turn back the clock and make it all go away, but you can't. You wish you had called a lawyer on the front end, but you didn't. You wish you knew then what you know now...but with those hourly rates, who can call a lawyer every time?

### **You can.**

That's why we offer our clients a solution that *encourages* preventative law and business planning. We call it SmartLaw and it affords you continuing expert legal consultation for one flat monthly fee. Not only does this give you the ability to budget your legal services, it also means that, without the fear of paying a high hourly rate, we'll be talking more often. We will become more integrated into your business. Together, we can identify areas of concern before they become problems. Fixing problems is expensive. Preventing problems is smarter.

At Drescher & Sharp, we have built an exceptional team. We offer unparalleled proficiency and expert advice. Our attorneys have established distinction in their areas of practice and have been honored by their peers. We place precedence on these accomplishments, but value our relationship with our clients above all. This is exemplified by our dependable accessibility and our speedy response time.

### **Imagine that. Big firm talent with small firm attention.**

Our expertise is founded on wide and diverse experience. Our focused areas of practice are:

- Labor and Employment Law
- General Corporate, Business and Transactional Law
- Business Litigation

Which helps you to proactively address a myriad of everyday business issues, including:

#### **CORPORATE GOVERNANCE**

- Preparation of corporate documents
- Board of Director and shareholder minutes
- Advice regarding officer and director duties

#### **BUSINESS TRANSACTIONS**

- Contract preparation and review
- Letters of intent and term sheets
- Software licenses and maintenance agreements
- Employment agreements
- Stock option agreements
- Trademarks and intellectual property

#### **EVALUATION OF POTENTIAL LITIGATION**

- Litigation threatened against you
- Litigation you are considering bringing
- Correspondence with the potential adverse party

#### **EMPLOYMENT LAW**

- Overtime regulations
- Government investigations (EEOC, OSHA, DOL, etc.)
- Compliance with government record-keeping requirements
- Sexual harassment prevention
- Discrimination claims
- Covenants not to compete
- Union organization drives
- Wrongful or retaliatory discharge
- Required leave and reinstatement (medical, military, jury duty, etc.)
- Mandatory accommodation of disabled employees
- Severance agreements
- Plant closures and reductions in force
- Employment policies and handbooks

SmartLaw is designed for companies who desire predictability of their standard legal expenses. Organizations large and small that are without in-house counsel or wish to augment their legal staff with specific areas of expertise.

So go on. Pick up the phone. The clock's not ticking, and we are here for you.

### **Drescher & Sharp Sound advice. Sound solutions. SmartLaw.**

*For more information about how SmartLaw can be customized to fit your needs, call us at **615.425.7111**.*

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